



PMAA: The National United Voice
for Fuel Marketers

PMAA 2017 National Membership Directory

What Is PMAA?

The Petroleum Marketers Association of America (PMAA) is a national organization representing the nation's independent petroleum distributors and retailers. PMAA is a federation of 46 state and regional petroleum marketing trade associations.

PMAA member associations represent 8,000 independent marketing companies, who represent wholesalers and retailers of gasoline, diesel, heating oil, lubricants and renewable fuels. PMAA marketers own 60,000 retail fuel outlets, such as gas stations, convenience stores and truck stops. Additionally, these companies supply motor fuels to 40,000 independently owned retail outlets and heating oil to seven million homes and businesses. They sell their product under either their own private brand or the trademark of their supplier.

The majority of PMAA marketers are small businesses serving homes, farms, business and industry. When Small Business Administration guidelines are applied to the PMAA membership, the majority of marketers fall within SBA jurisdiction.

The origins of PMAA date back to 1909 when the Independent Petroleum Marketers Association of the United States was formed. That group died out, but, in 1940, another national organization, the President's Council of Petroleum Marketers Associations, was formed. In 1948, that group became the National Oil Jobbers Council. In 1984, the organization changed its name to Petroleum Marketers Association of America.

PMAA Mission Statement

It is the primary mission of PMAA to nationally unify petroleum and energy marketers through their state and regional associations in order to effectively further the common business interests of marketers.

To achieve the mission, PMAA will:

- Serve as the collective voice of marketers and their state associations and provide comprehensive national legislative and regulatory representation.

- Provide meaningful meetings, and forums where members can learn about and develop consensus on important national issues.
- Maintain processes that ensure effective two-way communications between state associations and PMAA.
- Develop member service programs that are national in scope and beneficial to marketers and/or their state and regional trade associations.

PMAA Officers 2017



Chair
Mark Whitehead
 Whitehead Oil Company
 Lincoln, Nebraska

Mark Whitehead is the principal owner and president of Whitehead Oil Company. Whitehead Oil Company is a family-run business founded in 1959 by Bus Whitehead. Throughout most of its history, it has been a dominant retailer of petroleum products in the

Lincoln, Nebraska, area. As the petroleum business has evolved, so has Whitehead Oil Company. In 1982, when Mark returned from Kansas State, it was his principal focus to establish the company in the convenience store business, where, up to that point, they were all full-service dealer locations.

U-Stop Convenience Shops was established and has enjoyed steady growth since. In 1985, he was named president, and along with his two sisters, he bought the company in 1989. Today, Whitehead Oil Company markets through 35 locations around Lincoln and eastern Nebraska. Of the 35 locations, 21 are U-Stops.

Mark has served on many boards, including, in part, as chairman of the Nebraska Environmental Quality Council, past chairman of Nebraska/South Dakota Better Business Bureau, Junior Achievement of Lincoln (board member), Lincoln Community Foundation (board member), past member of YPO and current member of WPO. He has also served as North Central Region chair, a Convenience Store Committee member and a Board of Directors member in the Petroleum Marketers Association of America.

Mark is married to Chris, and they have two daughters, Madie and Katie.



Vice Chair
Mark McBride
 Cox Oil Company
 Union City, Tennessee

Mark McBride grew up in rural west Tennessee on a small family farm. At the early age of 4, he began to learn the value of hard work and integrity by hand-picking cotton and corn and tending livestock on the family farm for his dad. His mother and

multiple generations of his family were employed with a regional grocery chain for many years to help support the family. Mark recalled at the age of 14 getting to help his mom do things at the grocery. That's where his love for the foodservice business began. He became officially employed by the regional chain at age 16 and continued through his college years at the University of Tennessee at Martin. After college, he entered the grocers' management program and worked in every facet of the foodservice business over a span of 18 years.

In 1995, an opportunity arose that allowed Mark to enter the oil and convenience store business as director of operations for Cox Oil Company's 22 sites. Since that time, Mark has progressed through the company leadership ranks and was promoted to president and CEO in 2009. Cox Oil Company is a family-owned business that was founded by Michael E. Cox in 1970. Today, the

company and its affiliated companies own 49 locations — of which it operates 47 under the Little General and Maverick Quick Shop trade names — throughout the west Tennessee and western Kentucky markets, employing 580 associates.

Having spent nearly 40 years in the fuel and foodservice business, Mark is committed to serving the industry in its fight against the biggest threat we face, the aggression of over burdensome government regulations and legislation. Mark believes that government has become the biggest threat to the future of our industry. There was a day when your primary concern was the competitor across the corner, but now, that threat doesn't seem as great as expanding regulations threaten our very existence. It's past time petroleum marketers rise up and unite through their state and national associations, now more than ever, to fight back our overreaching government.



Second Vice Chair
Sharon L. Peterson
 Apple Oil Company, Inc.
 West Haven, Connecticut

Sharon Peterson is co-owner and treasurer of Apple Oil Company, West Haven, Connecticut, a family-owned heating oil and homebuilding company. She and her brother work side by side with their father, Sam, who founded the company 60 years ago in 1957. In

addition to their retail fuel distribution business, their company has built more than 1,000 homes in southern Connecticut, bringing a level of energy efficiency knowledge in home construction to the fuel distribution arena.

Sharon, who graduated from Hopkins School in New Haven, Connecticut, has her bachelor's degree from Yale University and a master's degree from Stanford University. Deeply committed to the liquid fuel industry, she is the immediate past chairwoman of the New England Fuel Institute (NEFI), a member of the Executive Board of Directors for the Petroleum Marketers Association of America (PMAA), and a past chairwoman of the Connecticut Energy Marketers Association (CEMA), and continues to sit on its Executive Committee and Board of Directors.

In her community, Sharon serves on the Board of Directors for and was first vice chair of the Advisory Board for the Devereux School in Rutland, Massachusetts, and also serves as a corporator for the Worcester Art Museum.

She and her husband, Howard Peterson, live in Massachusetts and Connecticut and have three children and two grandchildren.



Immediate Past Chair
Mike Bailey
 Bailey Enterprises, Inc.
 Riverton, Wyoming

PMAA Past Chairs/Past Presidents

2016	Mike Bailey	1994	John A. Arnold	1973	Robert Greenes
2015	Grady Gaubert	1993	F. William Englefield III	1972	Joe Horkey
2014	Sam Bell	1992	L.W. Locke	1971	Leo Guttman and Joe Horkey
2013	Benny Hodges	1991	Robert W. Wesson	1969-70	William S. Jones
2012	G. Stanley Roberts	1990	Eric D. Kroesche	1968	William Fuhr
2011	Sean Cota	1989	W. Bruce Chiles	1967	M.C. Browning
2010	Gerry Ramm	1988	Lyle Swatek	1965-66	Martin Citrin
2009	Matt Bjornson	1987	William E. Campbell	1964-65	W. Tom Jones
2008	Steve Turner	1986	Tom Potter Sr.	1963-64	Myles Hall
2007	Craig D. Eerkes	1985	Dave Robinson	1962-63	J.H. Williams Jr.
2006	Larry Jordan	1984	Jack Griffith	1961-62	George Calkins
2005	Jeff Irvin	1983	Robert Thornhill	1959-61	E.K. Bennett
2004	Jeff Lykins	1982	Henry Turner and Robert McGinley	1957-59	Miles Mills
2003	Jim Buhrmaster		William Quortrup	1955-57	Clint Elliot
2002	David Adcox	1981	Herman Wisenteiner	1954-55	John White
2001	William Maxwell	1980	John B. Wade Jr.	1953-54	Roy Thompson
2000	Steve DeLuca	1979	William G. Lyden Jr.	1950-52	John Harper
1999	Clark Houghton	1978	Tom Patton	1949	Jon Bero
1998	Jon Ware	1977	Jack Pester	1948	Parks Gwaltney
1997	Rogers Clark	1976	Tom Love		
1996	E.W. Wehman	1975	Tommy Munro		
1995	Bruce E. Douglas	1974			

Distinguished Service Award

PMAA's Highest Honor for Extraordinary and Significant Service to the Independent Petroleum Marketers, and to the Petroleum Industry in General.

2017	Ann Hines	2001	Jon Ware	1986	Herman Wisenteiner
2016	Larry Jordan	2000	Rogers Clark	1985	J.G. "Pete" Morrison
2015	Dan Gilligan	1999	Bruce Chiles	1984	Thomas V. Patton
2014	Craig Eerkes	1998	L.W. Locke	1983	Kenneth White
2012	William (Bill) Herdrich	1997	E.K. (Gene) Hutter	1982	Henry C. Turner Jr.
2011	David Adcox	1996	Phillip R. Chisholm	1981	Frederick H. Meeder
2010	Jim Garrett	1995	Eric D. Kroesche	1979	Douglas B. Mitchell
2009	Jim Buhrmaster	1994	John A. Arnold	1978	C.O. "Scotty" MacLeod
2008	John DeWitt	1993	Robert Thornhill	1977	James C. Little and Tom Love
2007	Roger Dreyer	1992	Don Ward	1976	Otis H. Ellis
2006	W.G. "Bill" Maxwell	1991	William Quortrup	1975	Robert B. Greenes
2005	F. William Englefield III	1990	Charles G. Salem	1974	George Calkins
2004	Bruce E. Douglas and Donald B. Craft	1989	Herb Richards	1973	William S. Jones and Paul Forbes
2003	Clark Houghton	1988	William G. Lyden Jr.		
		1987	Jack A. Griffith		

2017 Executive Committee

REGIONAL CHAIRS



North Central Region Chair
Glenn Hasken
Molo Petroleum
Dubuque, Iowa



Northeast Region Chair
Larry Ray
R.P.C. Inc.
Randolph, New Jersey



South Central Region Chair
Aaron Littlefield
Littlefield Oil Company
Fort Smith, Arkansas



Southeast Region Chair
Daniel Erwin
Erwin Oil Company, Inc.
Durham, North Carolina



West Region Chair
Jimm Cross
Cross Petroleum
Redding, California

REGIONAL ASSOCIATION EXECUTIVES



North Central Region Association Executive
Mike Rud
North Dakota Petroleum Marketers Association
Bismarck, North Dakota



Northeast Region Association Executive
Jamie Py
Maine Energy Marketers Association
Brunswick, Maine



South Central Region Association Executive
Ronald Leone
Missouri Petroleum Marketers and Convenience Store Association
Jefferson City, Missouri



Southeast Region Association Executive
Bart Fletcher
Petroleum & Convenience Marketers of Alabama
Montgomery, Alabama



West Region Association Executive
Suzanne Budge
Idaho Petroleum Marketers & Convenience Store Association
Boise, Idaho

DIRECTORS



Motor Fuels Committee Chair
W.L. "Tommy" Thompson
Thompson Energy, LLC
Dalton, Georgia



**Small Business Political
Action Co-Chair**
Tim Keigher
Nebraska Petroleum Marketers &
Convenience Store Association
Lincoln, Nebraska



Heating Fuels Committee Chair
Steve Clark
Genesee Energy
Seattle, Washington



**Small Business Political
Action Co-Chair**
Brad Bell
Connell Oil, Inc.
Pasco, Washington



Convenience Store Committee Chair
Cary Rabb
WAG•A•BAG
Round Rock, Texas



**Petroleum Marketers
Oil Company Chair**
Bill Herdrich
Herdrich Petroleum Corporation
Rushville, Indiana



Lubricants Division Director
Vern Kelley
Kelley Fuels, Incorporated
Shakopee, Minnesota



Disaster Response Director
Sam Bell
Echols Oil Company, Inc.
Greenville, South Carolina



Brands Director
Benny Hodges
Hodges Oil Company, Inc.
Belen, New Mexico



**Association Executive
Conference Chair**
Roger Lane
Georgia Oilmen's Association
Lawrenceville, Georgia



Bart Fletcher
President &
PMAA Director

Petroleum & Convenience Marketers of Alabama

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The Petroleum & Convenience Marketers of Alabama (P&CMA) is a nonprofit trade organization serving more than 240 petroleum marketers and convenience-store operators across the state of Alabama. Formerly the Alabama Oilmen's Association and the Alabama Association of Convenience Stores, the association changed its name in January 2002 to more succinctly describe its core membership after a number of mergers of various organizations representing the petroleum-marketing and convenience-store industries.

The Alabama Oilmen's Association (AOA), incorporated in 1984, was the product of a merger of two well-established jobber organizations — the Alabama Petroleum Marketers Association, which was formed in 1949, and the Independent Oilmen's Association of Alabama, formed in 1966. The Alabama Association of Convenience Stores was formed in 1979 and merged with AOA in September 1991.



General Membership Meeting and Hall of Fame Induction Banquet
December 5, 2017
Marriott Capitol Hill
Prattville, Alabama

Gulf Coast Food & Fuel Expo
March 14-15, 2018
Beau Rivage Resort & Casino
Mississippi Coast Coliseum & Convention Center
Biloxi, Mississippi
foodandfuelexpo.com

Summer Convention
July 19-21, 2018
Henderson Beach Resort and Spa
Destin, Florida

Winter Seminar in Conjunction with KPMA
Date and Location Pending



Warren Lueth
PMAA Director



Amanda Gray
Executive Director

Arizona Petroleum Marketers Association

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www.apma4u.org



Annual Conference and Golf Tournament
Fall 2018
Date and Location Pending

Luncheons and Meetings
October 24, 2017
December 12, 2017
Phoenix Country Club
Phoenix, Arizona

Scholarship Golf Tournament
Spring 2018
Date and Location Pending

The Arizona Petroleum Marketers Association (APMA) was formed in 1967 to serve the common regulatory, legislative and educational needs of businesses engaged in the distribution of wholesale fuel, retail fuel and lube oils. Concerned business owners realized more could be accomplished by working together than individually.

Our members are leaders in the industry. Through the past 50 years, they have successfully met the challenges of evolving marketing concepts and endured extensive changes in state and federal regulations. The ability of the association's leadership to recognize the ever-evolving nature of the industry and its willingness to change along with it are responsible in large part for the continued success of the organization.

This 120-plus-member organization represents petroleum marketers and operators who own, operate or supply approximately 850 service stations and other retail motor-fuel outlets in Arizona and, along with APMA associate members, represent all of the diverse fields associated with the petroleum-distribution system and the convenience-store industry. Collectively, these petroleum marketers supply millions and millions of gallons of fuel and tons of related products annually to Arizonans.



Aaron Littlefield
PMAA Director



Steve Ferren
Executive Vice
President

Arkansas Oil Marketers Association, Inc.

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steve@aoma.org
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ACES (Arkansas Convention & Energy Show)
March 28-30, 2018
Hot Springs, Arkansas

The Arkansas Oil Marketers Association (AOMA) was formed in 1942 “to foster a cooperative spirit among” petroleum marketers. AOMA is dedicated to advancing our industry through education, legislative advocacy and member services.

Our members include petroleum wholesalers, convenience store operators, truck stop operators and myriad businesses that serve them. Arkansas, at last count, has nearly 2,100 convenience stores that employ over 31,000 people.

AOMA offers educational opportunities for the owners and employees of member firms through seminars, workshops and training sessions. Topics include environmental issues and regulations; Department of Transportation hazardous materials training; c-store issues such as tobacco, alcohol and lottery

regulations; legal issues for business owners; and other topics our members request.

AOMA has been very successful in its legislative initiatives due to the strong grassroots efforts of all of our members. We are a member-driven organization, and our committees and Board of Directors participate in the development of legislation and programs designed to benefit our entire association.

Our association provides various networking opportunities between members and suppliers through our annual convention and ACES trade show, golf outings, and a strong committee structure. AOMA and our members are proud to serve both the people in our industry and in our communities.



Jimm Cross
PMAA Director



Ryan Hanretty
Executive Director

California Independent Oil Marketers Association

Member Pacific Oil Conference

in 3835 N. Freeway Boulevard
Suite 240
Sacramento, CA 95834-1955
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(916) 646-5985 Fax
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Pacific Oil Conference & Trade Show
September 4-6, 2018
L.A. LIVE
Los Angeles, California
petroshow.com

Day at the Capitol
March 27, 2018
Sacramento, California

Board Meeting, PAC Auction and
Membership Dinner
March 28, 2018
Sacramento, California

Destruction Derby
April 28, 2018
Firebaugh, California

The California Independent Oil Marketers Association (CIOMA) is a nonprofit trade association representing the interests of petroleum marketers, their customers and the allied business community. CIOMA has adopted a guiding vision: To make independent oil marketers so strong that we are the dominant force in the petroleum-marketing industry. In achieving this vision, CIOMA will adhere to core values inherent to our industry:

- Acting with character, integrity and principle
- Having the courage and perseverance to do what needs to be done, being willing and ready to fight the good fight if necessary
- Preserving the history and traditions of independent oil marketers, including the tradition of valuing personal relationships and independence
- Believing in the principles of fair competition and free choice

CIOMA provides essential representation and advocacy to its members and allies, meeting unique hurdles for the small, predominantly family-owned businesses that comprise our membership. California is a breeding ground for innovation, and CIOMA must

deal, day in and day out, with the complexity and expense that creates. A key component to CIOMA’s success is its grassroots advocacy program with

a widely dispersed representation. This brings CIOMA to the table with essential constituent representation and real-world knowledge.

CIOMA is committed to bringing its members the services, information and networking that will protect and enhance their business operations. In addition, CIOMA presents the annual Pacific Oil Conference (POC) held in August or September of each year. This premier western region trade show includes attendees from the western states’ independent petroleum marketers’ associations as well as strategic partners. POC is well regarded as a must-attend educational event, and it provides a trade show where essential business relationships are initiated and fostered.




Brian Haldorson
PMAA Director



Grier Bailey
Executive Director

Colorado Petroleum Marketers and Convenience Store Association

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CWPMA Conference and Trade Show
Fall 2018
Date and Location Pending

The Colorado Petroleum Marketers Association (CPMA/CWPMA) was incorporated in 1933. Our purpose is to promote trade and related industries; promote good policy and sound business principles; promote fair enactment of state and federal legislation and regulations relating to petroleum marketing; and to serve the members through programs or communications to educate on good principles, regulatory and legislative issues.

The association represents the independent petroleum marketers in the wholesale and retail business of gasoline, special fuels and lubricants. Petroleum marketers are made up of locally owned, generational businesses that, through branding agreements and supply contracts, are partners with gasoline refineries and produc-

ers. In Colorado, our members sell 70 percent of all gasoline and special fuel sold at wholesale and retail through their own fuel outlets or dealers. Total retail outlets are more than 2,000. Our associate members are companies or individuals whose services or supplies are sold to petroleum marketers. Our members are on the leading edge of introducing renewable fuels into the markets for both Colorado and Wyoming in a cost-effective manner.

Our number-one priority as an association is to represent our members both legislatively and regulatory so the marketers' voices are heard. CWPMA continually works to promote the fair enactment of state and federal legislation and regulations relating to its members.







David Foster
PMAA Director



Chris Herb
President & CEO

Connecticut Energy Marketers Association

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Eastern Energy Expo
May 20-24, 2018
Foxwoods Resort Casino
Mashantucket, Connecticut
easternenergyexpo.com

The Connecticut Energy Marketers Association focuses on a broad spectrum of energy issues affecting marketers in Connecticut. On the heating fuels side, our efforts have focused on combating the state's natural gas initiative and the newly announced state energy plan. We defeated attempts to tax heating oil and pay for the gas expansion plan with tax dollars. To date, Connecticut has incurred only 50,000 oil-to-gas conversions over the past three years, just a sixth of the state's ambitious target. This was achieved through a concerted grassroots effort by our members, combined with a public relations campaign that refuted claims made by the utilities regarding the true costs of conversion, unreliability of gas in New England and environmental parity with ultra-low-sulfur Bioheat. In conjunction with this last point, Connecticut introduced low-sulfur heating oil requirements in 2014 and will roll out ultra-low-sulfur heating oil in 2018.

On the motor fuels side, we've saved marketers millions of dollars by eliminating stage II testing and also by extending underground storage tank life an additional 10 years for qualifying tanks. The state has also turned its eye on transportation in its new energy plan, vowing to convert 96 percent of all motor vehicles to electric vehicles within three decades. Countering this in 2018 will be one of the association's most important tasks.

In addition to our joint regional conference between Connecticut,

Massachusetts and Rhode Island, named the Southern New England Energy Conference, we also inaugurated the first Metropolitan Energy Conference with the New York Oil Heating Association and the Oil Heat Association of Long Island.

The association's technical education foundation, Entech Advanced Energy Training, has upgraded its curriculum based on new state standards and continues to meet the needs of an increasingly diversified energy marketplace, with Certified Employee Training Program (CETP) propane certification, home energy audit program Building Performance Institute (BPI) certification and commercial driver's license (CDL) training, in addition to our core heating, ventilation and air conditioning (HVAC) curriculum.

2018 CEMA Golf Outing
May 2018
Lake of Isles Golf Resort
Uncasville, Connecticut

2018 Southern New England
Energy Conference
September 2018
Date and Location Pending

Metropolitan Energy Conference
October 2018
Date and Location Pending



W.L. "Tommy" Thompson
PMAA Director



Roger Lane
President

Georgia Oilmen's Association

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Winter Board Meeting
December 1-3, 2017
Westin Buckhead
Atlanta, Georgia

Annual Convention
June 14-17, 2018
Ritz-Carlton
Amelia Island, Florida

Georgia Oilmen's Association has been providing representation for its members pertaining to local, state and federal governments since its founding in 1933.

The purpose of the association is to:

- Promote the interest and welfare of its members
- Raise the professional standards of the petroleum-marketing industry
- Create a cooperative spirit among jobbers/distributors, suppliers, retailers and other segments of the petroleum industry
- Represent its members in matters pertaining to local, state and federal governments
- Foster the progress of the petroleum industry through cooperation with similar associations and with the Petroleum Marketers Association of America
- Maintain a full-time lobbyist at the State Capitol




The Georgia Oilmen's Association is a state trade association dedicated to developing and encouraging high professional standards of service and conduct among petroleum wholesalers.



Steve Wetter
PMAA Director

Hawaii Petroleum Marketers Association

A State Affiliate of Western Petroleum Marketers Association (WPMA) page 67

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HPMA Golf Tournament
October 5, 2017
King Kamehameha Golf Club
Wailuku, Maui, Hawaii
wpma.com/hawaii/convention

WPMAEXPO
February 20-22, 2018
Mirage Convention Center
Las Vegas, Nevada
wpmaexpo.com

Hawaii Petroleum Marketers Association (HPMA) is a non-profit trade association with its members directly marketing petroleum products in over 200 locations across the Hawaiian Islands. The association has two main categories of members, including marketer members, who are in the business of marketing petroleum products, and associate members, who are engaged in a business that supplies goods and services to marketer members. HPMA became a state affiliate of WPMA in 1993.

HPMA's primary purpose is to protect and advance its members' legislative and regulatory interests in the Hawaiian Islands and Washington, D.C. HPMA works as an active voice for petroleum marketers and convenience store operators with Hawaii's government agencies and with the state Legislature.

HPMA's secondary purpose is to provide members with business networking opportunities, social functions and various committees. HPMA members receive all of the membership benefits provided through WPMA, including the WPMA annual convention, which provides opportunities for networking and training; WPMA publications, including the *Weekly Update* and the quarterly *WPMA News* magazine; website services at www.wpma.com/hawaii; social networking with Twitter (twitter.com/WPMA_NOW), Facebook (facebook.com/WPMA1953), a blog (wpma.social5.net), YouTube and LinkedIn (linkedin.com/company/wpma); scholarships for member companies' children; training programs; a business supply program; and industry information.



Mike Jensen
PMAA Director



Suzanne Budge
Executive Director

Idaho Petroleum Marketers & Convenience Store Association

A State Affiliate of Western Petroleum Marketers Association (WPMA) page 67

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WPMAEXPO
 February 20-22, 2018
 Mirage Convention Center
 Las Vegas, Nevada
 wpmaexpo.com

IPM&CSA Convention & Trade Show
 August 8-10, 2018
 Coeur d'Alene Resort
 Coeur d'Alene, Idaho
 wpma.com/idaho/convention

The Idaho Petroleum Marketers and Convenience Store Association (IPM&CSA) was formed in 1953 and is a state affiliate of WPMA. The association has two membership categories: marketer members and associate members. Marketer members operate convenience stores, petroleum distributorships or both. Associate members supply goods and services to marketer members.

IPM&CSA is the voice for petroleum distributors and convenience stores in Idaho. The association represents the industry at the Idaho Legislature and with state and federal elected officials and agencies on a variety of policy and regulatory issues vital to doing

business in the state. IPM&CSA is the focal point for industry issues and activities, including the coordination of educational, training, regulatory and business activities to the benefit of its members.

Our affiliation with WPMA helps provide communications such as the *Weekly Update* and *WPMA News* magazine; website services at www.wpma.com/idaho; and social networking with Twitter (twitter.com/WPMA_NOW), Facebook (facebook.com/WPMA1953), a blog (wpma.social5.net), YouTube and LinkedIn (linkedin.com/company/wpma).



Curt Adams
PMAA Director



William J. Fleischli
Executive Vice President

Illinois Petroleum Marketers Association/Illinois Association of Convenience Stores

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 www.ipma-iacs.org



M-PACT
 March 13-15, 2018
 Indiana Convention Center
 Indianapolis, Indiana
 m-pact.org

The Illinois Petroleum Marketers/Illinois Association of Convenience Stores Association (IPMA/IACS) has been in existence since 1921, promoting a more profitable marketing environment for the petroleum marketers and convenience-store operators doing business in Illinois.

Keeping its more than 500 petroleum marketers, c-store operators, suppliers, manufacturers and consultants fully informed

is a top priority of IPMA/IACS. Every effort is expended to provide current information in all matters relating to marketing conditions and changes, as well as all rules and regulations and their correct interpretations. IPMA/IACS maintains close contact with lawmakers at both state and national levels.



Todd Lassus
PMAA Director



Scot Imus
Executive Director

Indiana Petroleum Marketers and Convenience Store Association, Inc.

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M-PACT
March 13-15, 2018
Indiana Convention Center
Indianapolis, Indiana
m-pact.org

The Indiana Oil Marketers Association (IOMA) was formed in 1922 by a group of concerned business owners who realized that, by working together, they could accomplish more than by acting individually. Decades later, that spirit of cooperation still thrives in the organization now known as the Indiana Petroleum Marketers & Convenience Store Association (IPCA).

IPCA is a statewide association of 190 independent wholesale and retail marketers of petroleum products. IPCA members supply the majority of the motor fuels, heating fuels and lubricants

that sustain the vitality of Indiana's commercial, industrial and agricultural economy. IPCA members own, operate or supply approximately two-thirds of the state's retail motor-fuel outlets, including service stations, convenience stores and truck stops. In addition, IPCA members service the vast majority of other end users of petroleum products, such as commercial trucking companies, contractors, farmers and local governments. Another 153 associate members are in fields associated with the petroleum-distribution system.



Glenn Hasken
PMAA Director



Dawn Carlson, CAE
President

Petroleum Marketers & Convenience Stores of Iowa

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PMCI Annual Meeting &
Legislative Reception
January 9, 2018
Des Moines, Iowa

Upper Midwest Convenience
Store & Energy Convention
April 9-11, 2018
Saint Paul RiverCentre
Saint Paul, Minnesota

The Petroleum Marketers & Convenience Stores of Iowa (PMCI) was founded in 1937 and today represents more than 2,000 fuel marketing and convenience store locations in Iowa. PMCI manages a self-insured Health Trust that provides health, dental, vision and life insurance products to more than 2,000 participants. PMCI owns and manages RINAlliance, Inc., which provides renewable fuel and carbon credit compliance and brokering services to renewable fuel blenders across the United States. PMCI member benefits include legislative and regulatory advocacy, consulting and compliance mediation. PMCI specializes in the technical and business aspects of renewable fuel. PMCI also provides many business service programs such as custom labels and forms, fuel quality testing, SIR tank testing, driver drug and alcohol testing, debit and credit card processing, coupon redemption, and an endorsed property and casualty insurance program via EMC Insurance.

Members refer to the association as their "business partner" in every sense with the primary objectives being lobbying and regulatory

representation. PMCI members support Camp Courageous of Iowa with a variety of fundraising activities through the year. The camp serves more than 6,500 individuals with year-round respite care.

The association produces more than 25 events throughout the year to connect members with legislators and each other while providing best-in-class experiences and education. PMCI members are responsible for 85 percent of the state's diesel sales, more than 75 percent of gasoline sales and 90 percent of heating-oil sales.

Dawn Carlson, CAE, president and CEO of PMCI, leads the organization's three companies and three additional affiliated entities and has served the members since 1995. She and her talented team in the office are proud to serve the members and clients in this industry. Ms. Carlson serves PMAA on the Executive Committee and currently serves as the chair of the PMAA Executives Conference.

Glenn Hasken, with Molo Petroleum of Dubuque, serves on the PMAA Executive Committee and PMAA Board of Directors representing Iowa.



Scott Zaremba
PMAA Director



Thomas Palace
Executive Director

Petroleum Marketers and Convenience Store Association of Kansas

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www.pmcaofks.org



PACEshow
Regional Trade Show
(KS, MO & NE)
February 22-23, 2018
February 7-8, 2019
February 27-28, 2020
Kansas City Convention Center,
Bartle Hall
Kansas City, Missouri
PACEshow.com

Since 1914, the Petroleum Marketers and Convenience Store Association of Kansas (PMCA of Kansas) has represented the petroleum marketers of the Sunflower State. Today, the association also represents the convenience-store owners/operators and the gasoline retailers of Kansas.

PMCA of Kansas members may avail themselves to a wide selection of programs and services designed specifically to help them in the day-to-day operation of their business, as well as educational programs and networking opportunities to help keep them in the know and connected to other segments of the industry. Lobbying representation in the Kansas Legislature in Topeka is dedicated to obtaining passage of legislation favorable to industry members and opposing burdensome regulations.

Since effective communication is the hallmark of any trade association, PMCA of Kansas members receive regular updates through PMCA

newsletters, *The Marketer* magazine, legislative updates and alerts, plus email and other correspondence on a regular basis.

Tank Management Services, Inc., a wholly owned subsidiary of PMCA, provides valuable services to tank owners: statistical inventory reconciliation, electronic data interchange, UST operator training and third-party liability insurance, to name a few.

PMCA has an active associate member roster of nearly 100 companies whose products and services are vital to the success of petroleum distributorships, convenience stores and retailer outlets. Participation by associate members is a welcome and key ingredient to the success of PMCA activities.

Convention
September 2018
Date and Location Pending



Gary Logan
PMAA Director



Brian Clark
Executive Director

Kentucky Petroleum Marketers Association

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Tank and Technical Conference
November 2, 2017
Lexington, Kentucky
kpma.org/attend/tank-technical-conference

Winter Seminar in Conjunction
with P&CMA
Date and Location Pending

M-PACT
March 13-15, 2018
Indiana Convention Center
Indianapolis, Indiana
m-pact.org

Fall Board Meeting and Golf Tournament
Fall 2018
Date and Location Pending

KPMA Sporting Clays Classic
Fall 2018
Date and Location Pending

The Kentucky Petroleum Marketers Association (KPMA) was founded in 1926 and is a statewide, nonprofit trade association. It is made up of representatives of all segments of the petroleum industry with a mission to promote the interest and goodwill of everyone engaged in the marketing and distribution of petroleum products in the state of Kentucky. The association is dedicated to serving members in four core areas: representation, advocacy, education and connection.

KPMA represents more than 150 members across four categories of membership: marketer, supplier, c-store and associate. The association has earned a reputation for excellence in education and provides members with timely updates on current petroleum and related industry news and reports, as well as developments in state and national government. Additionally, the association identifies and monitors emerging trends that affect the petroleum market in our state.

KPMA is the full-time representative to state and federal government for petroleum marketers, maintaining close contact with all branches. KPMA closely monitors issues affecting petroleum marketers and has forged relationships with hundreds of contacts inside government and the industry, which allows the association to provide members with a volume and variety of information that would otherwise be unattainable to a single company or individual.



Frank Marcello
PMAA Director



Natalie Isaacks
Executive Director

Louisiana Oil Marketers and Convenience Store Association

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Scholarship Gala
January 25, 2018
Paragon Casino Resort
Marksville, Louisiana

Gulf Coast Food & Fuel Expo
March 14-15, 2018
Beau Rivage Resort & Casino
Mississippi Coast Coliseum &
Convention Center
Biloxi, Mississippi
foodandfuelexpo.com

Convention
July 8-10, 2018
Hilton Pensacola Beach
Pensacola, Florida

Fall-in-Funroo
Fall 2018
Calvert Crossing Golf Club
Calhoun, Louisiana

Since 1951, Louisiana Oil Marketers and Convenience Store Association (LOMCSA) has represented the business interests of the independent distributors of petroleum products, the convenience-store industry, retail gasoline stations and related businesses in the state of Louisiana. The mission of the LOMCSA is to maintain a strong value-added membership in the state through advocacy, education, relationships and leadership.

The LOMCSA consists of 300-plus members who own, operate or supply more than 3,000 convenience stores, service stations, carwashes and other retail motor-fuel outlets in Louisiana. These businesses supply nearly three billion gallons of fuel annually to Louisiana motorists while also serving the vast majority of commercial end users, including farmers, construction firms and local and state government. LOMCSA associate members support these industries through their products and/or services.

The association serves members by providing political representation; industry publications; educational sessions; a scholarship program; several annual events, including the Expo and Convention; and membership incentives.



Robert Cort
PMAA Director



Jamie Py
President

Maine Energy Marketers Association

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Second Annual Northern New England
Energy Conference
June 24-26, 2018
Mill Falls at the Lake
Meredith, New Hampshire

Annual J. Garrie Murry Golf Classic
August 27, 2018
Purpoodock Golf Club
Cape Elizabeth, Maine

The Maine Energy Marketers Association (MEMA), formerly the Maine Oil Dealers Association (MODA), was founded in 1954. In October 2009, the Maine Oil Dealers Association changed its name to the Maine Energy Marketers Association. The new name reflects the changing landscape of the home-heating industry in that state. Maine energy marketers are calling themselves “home energy professionals,” and their technicians are considered “energy conservation technicians.” The name changes reflect the industry’s expansion into bioheat, whole-house comfort, propane and other fuels.

MEMA has more than 300 members, including heating oil, propane, motor fuels and convenience-store owners, who serve more than 400,000 Maine households and keep nearly one million Maine people warm and cozy. MEMA also has more than 150 associate members who provide goods and services to Maine’s petroleum dealers and their customers. In addition, its members own and operate 90 percent of Maine’s 1,300 convenience stores, through which they sell more

than one billion gallons of gasoline and diesel fuel. MEMA members also sell more than 90 percent of all the propane sold in our state each year.

MEMA is proud to offer a wide variety of world-class industry training to all of its members including hands-on HVAC-R technical training at the member-built MEMA Technical Education Center adjacent to the association office.

MEMA offers its members a full range of health, workers’ comp and other insurance programs, as well as numerous other membership benefits.

Vision Statement: *We will provide the highest quality and most complete source of advocacy and leadership for energy marketers in the state of Maine, while leading the region in technical and management training opportunities.*



David Coyne
PMAA Director



Mark Griffin
President

Michigan Petroleum Association/Michigan Association of Convenience Stores

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www.mpamacs.org

The Michigan Petroleum Association (MPA) has been serving the state's independent petroleum marketers since 1934. MPA was incorporated by a group of petroleum distributors who believed that by promoting a cooperative spirit and encouraging group effort, marketers across the state could best achieve their common goals. The Michigan Association of Convenience Stores (MACS) was established by MPA in 1986 to serve the interests of the state's c-store industry on the legislative front and in other matters of concern to c-store operators.

In 1996, truck-stop operators, service-station operators and retail/wholesale providers of propane were invited to join MPA/MACS and benefit from the association's informational services, seminars, group insurance plans and government relations expertise.

MPA/MACS counts more than 400 companies as members with more than 1,500 retail locations. Our members employ more than 15,000 people statewide in all of Michigan's 83 counties.



Christmas Party
December 7, 2017
Soaring Eagle Casino & Resort
Mt. Pleasant, Michigan

Winter Seminar
February 15-18, 2018
Naples Grand Beach Resort
Naples, Florida

Spring Convention & Trade Show
March 20-22, 2018
DeVos Place
Grand Rapids, Michigan

MPJPAC Golf Outing
June 6, 2018
Eagle Eye Golf Club
Bath, Michigan

Fall Convention
August 23-26, 2018
The Inn at Bay Harbor
Bay Harbor, Michigan



Hossein Ejtemai
PMAA Director



Ellen Valentino
Executive Vice President

Mid-Atlantic Petroleum Distributors' Association

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(410) 349-0808
(410) 990-9503 Fax
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www.mapda.com

The Mid-Atlantic Petroleum Distributors' Association (MAPDA) is an organization of independent marketers of branded and unbranded petroleum products. Together with members from a broad range of supporting industries, MAPDA distributors have played a key role in bringing about the advancement of the petroleum industry throughout the region and beyond.

Dating back to 1946 and experiencing several name changes along the way, MAPDA has evolved into a strong trade association, providing numerous services and education for its members. Its unified voice has become a respected clarion among legislators, government officials, industry leaders and representatives of the business community.

The association's headquarters and staff serve as a link between members and the many entities impacting the operations and wellbeing of petroleum marketers.

MAPDA members are located throughout the mid-Atlantic region and distribute fully 90 percent of the residential heating oil sold in all of Maryland. MAPDA members distribute more than 50 percent of all the gasoline sold in Maryland, and most MAPDA member companies are privately held and operated by second-, third- and even fourth-generation family members who are active in a wide variety of civic groups, community organizations, and state and local politics.



Annual Conference
October 23, 2017
Governor Calvert House
Annapolis, Maryland

Legislative Lunch
March 2018
Loews Annapolis Hotel
Annapolis, Maryland

Eastern Energy Expo
May 20-23, 2018
Foxwoods Resort Casino
Mashantucket, Connecticut
easternenergyexpo.com

Golf Tournament
June 2018
Queenstown Golf and Country Club
Queenstown, Maryland




Jay Cattoor
PMAA Director



Kevin Thoma
Executive Director

Minnesota Petroleum Marketers Association

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www.mpmaonline.com



Upper Midwest Convenience Store
and Energy Convention
April 9-11, 2018
Saint Paul RiverCentre &
InterContinental Riverfront Hotel
Saint Paul, Minnesota

The Minnesota Petroleum Marketers Association (MPMA) was formed in 1923 as the Northwest Petroleum Association. The association represents independent petroleum marketers and convenience-store operators.

MPMA is dedicated to assisting members in increasing their effectiveness and profitability in the business community. The

association monitors legislation, offers programs to assist with regulatory compliance, and sponsors an annual convention and trade show. Additionally, MPMA provides services including communication through the *Minnesota Petroleum Marketer* newsletter, member letters, a website, educational resources and group insurance programs.



Jim Lipscomb
PMAA Director



Philip A. Chamblee
Executive Director

Mississippi Petroleum Marketers and Convenience Stores Association

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Gulf Coast Food & Fuel Expo
March 14-15, 2018
Beau Rivage Resort & Casino
Mississippi Coast Coliseum &
Convention Center
Biloxi, Mississippi
foodandfuelexpo.com

Convention
July 19-21, 2018
Hilton Sandestin Beach
Destin, Florida

The Mississippi Petroleum Marketers Association was founded in 1953, and the Mississippi Association of Convenience Stores was founded in 1981. On October 1, 2003, the two merged, forming the Mississippi Petroleum Marketers and Convenience Stores Association (MPMCSA).

The Mississippi Petroleum Marketers and Convenience Stores Association is a nonprofit, statewide trade association representing the petroleum and food industries. Its membership represents approximately 200 retail members operating more than 1,000 convenience stores. These members employ more than 10,000 Mississippians. Membership includes gasoline and diesel distributors, convenience-store owners and operators, suppliers, major oil companies and suppliers of equipment and industry-related services.

Today, MPMCSA seeks to enhance its members' place in the free enterprise system by providing a full range of programs, educational opportunities, publication supplies and services to help them in the day-to-day operation of their businesses. MPMCSA also represents members' interests on industry issues when the state Legislature convenes, and, throughout the year, MPMCSA maintains lines of communication with officials of the many state and federal agencies that regulate the petroleum-marketing industry.



Mary Braddock
PMAA Director




Stewart McIntyre
President



Ronald Leone
Executive Vice
President

Missouri Petroleum Marketers and Convenience Store Association

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www.mpca.org



PACEshow
Regional Trade Show
(KS, MO & NE)
February 22-23, 2018
February 7-8, 2019
February 27-28, 2020
Kansas City Convention
Center, Bartle Hall
Kansas City, Missouri
PACEshow.com

The Missouri Oil Jobbers Association was formed in 1937 by a group of independent petroleum marketers who recognized a fundamental truth — there is strength in numbers. This small but focused group grew in size, scope and influence and, in 1997, became the Missouri Petroleum Marketers and Convenience Store Association (MPCA).

MPCA's membership represents independent petroleum marketers and convenience-store operators, petroleum suppliers and associated industry companies. The marketer members include gasoline and diesel-fuel wholesalers, commissioned gasoline distributors, gasoline reseller-retailers, retail fuel-oil dealers and independent marketers who store and supply residual fuel oil. MPCA members are small-business owners who fuel the state's economic vitality and employ thousands of Missouri citizens.

Focused on protecting and advancing our members' legislative and regulatory interests in Jefferson City and Washington, D.C., MPCA exists to promote the longevity and success of petroleum marketers through the unified efforts of its members. This is accomplished through networking, public-image promotion, member service programs, positive political and governmental interaction and intervention, strong leadership for the association and solidarity — speaking with one voice concerning our issues, concerns and values.

The association organizes various business opportunities and social functions that provide interaction with fellow industry members, including MPCA's Lobby Day event, the annual golf tournament and the PACE trade show, which is held in partnership with neighboring Midwest states.





Wes Burley
PMAA Director



Brad Longcake
Executive Director

Montana Petroleum Marketers and Convenience Store Association

A State Affiliate of Western Petroleum Marketers Association (WPMA) page 67

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WPMAEXPO
February 20-22, 2018
Mirage Convention Center
Las Vegas, Nevada
wpmaexpo.com

MPMCSA Convention &
Trade Show
June 5-7, 2018
Fairmont Hot Springs Resort
Fairmont, Montana
wpma.com/montana/convention

The Montana Petroleum Marketers and Convenience Store Association (MPMCSA) is a state affiliate of WPMA that has its beginnings in 1953. The association has two main categories of members: marketer members, who are in the business of marketing petroleum products, and associate members, who are in the business of supplying goods and services to marketer members.

The mission of MPMCSA is to assist members in increasing their business effectiveness and profitability by providing resources for education, training and an exchange of ideas; encouraging a high level of business ethics and a positive image for the industry; encouraging governmental action beneficial to

the industry through the active participation of its membership; providing cost-effective services for the members; and advising and educating the members to enable them to run their businesses effectively and profitably.

Our affiliation with WPMA helps provide communications such as the *Weekly Update* and *WPMA News* magazine; website services at wpma.com/montana; and social networking with Facebook (facebook.com/MPMCSA406), Twitter (twitter.com/WPMA_NOW) and our blog (wpma.social5.net).



Brian Copsey
PMAA Director



Timothy P. Keigher
Association
Executive

Nebraska Petroleum Marketers & Convenience Store Association

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PACEshow
Regional Trade Show
(KS, MO & NE)
February 22-23, 2018
February 7-8, 2019
February 27-28, 2020
Kansas City Convention Center,
Bartle Hall
Kansas City, Missouri
PACEshow.com

Convention
Late Summer/Fall 2018
Date and Location Pending

George L. Watters Golf Outing
June 2018
Date and Location Pending

The Nebraska Petroleum Marketers & Convenience Store Association (NPCA) is a statewide trade association representing independent petroleum marketers and convenience-store operators that was organized in 1920. These businesses market petroleum products, and their interests range from wholesale to retail. We also have associate and supplying members, whose products and services are valuable to our association.

The NPCA exists to promote our members' success and profitability and a sense of community. We continually work towards a positive public image of our industry. By pooling the resources and energies of our members, we are able to effectively promote the specific interests of our membership while encouraging a high level of business ethics.

We specialize in governmental relations as well as member services. Through our lobbyist, Board members and members, we are able to maintain a strong one-on-one contact with state legislators

and government regulators, thus keeping members informed of constantly-changing laws and regulations and, ultimately, effecting new laws and regulations. Our member services include communications through our *NPCA Marketer* magazine and member letters, group insurance, group purchasing and processing discounts, educational opportunities and training seminars, as well as our annual convention and trade show.



Rob Flippo
PMAA Director



Bob Prary
President



Peter Krueger
Executive Director

Nevada Petroleum Marketers & Convenience Store Association

A State Affiliate of Western Petroleum Marketers Association (WPMA) page 67

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WPMAEXPO
February 20-22, 2018
Mirage Convention Center
Las Vegas, Nevada
wpmaexpo.com

NPM&CSA Big Dogs Shootout
May 2018
Date and Location Pending
wpma.com/nevada/convention

The Nevada Petroleum Marketers and Convenience Store Association (NPM&CSA) is a statewide trade association of independent petroleum marketers as well as convenience store and emission station owners. The association is further divided into two councils: oilheat and emission testers. Our members purchase refined petroleum products, such as gasoline, diesel and heating oil, from a supplier — usually a major oil company or independent refiner. They then resell the products at the wholesale or retail level. Convenience stores purchase convenience items, such as milk, bread and snacks, from distributors, to sell to the public. Our members sell more than 800 million gallons of gasoline, diesel and heating oil annually. They own and operate more than 200 convenience stores in Nevada, with sales in excess of \$50 million. Emission testers perform more than 1 million state-mandated smog tests to the

public annually. These Nevada family-owned businesses employ more than 900 people, with an annual payroll of \$22 million.

The NPM&CSA is a direct affiliate of WPMA, established in 1953. NPM&CSA has two main categories of members: marketer and associate. Marketer members are in the business of marketing petroleum and related products, and associate members are engaged in the business supplying goods and services to marketer members.

Our affiliation with WPMA helps provide communications such as the *Weekly Update* and *WPMA News* magazine; website services at wpma.com/nevada; and social networking with Facebook (facebook.com/Fueling-Nevada-1669682896632225), Twitter (twitter.com/FuelingNevada) and our blog (FuelingNevada.social5.net).



James Garrett
PMAA Director



Ray Leather
Director of Energy &
Environmental Affairs



Not Yet Assigned
Executive Director

**New England
Convenience Store
& Energy Marketers
Association (NECSEMA)**

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Table Top Show, Annual Dinner
and Networking Meeting
November 30, 2017
Sheraton Four Points Hotel
Norwood, Massachusetts

Top to Top Meetings &
Store Operator Awards
March 20, 2018
DCU Center
Worcester, MA

NECSEMA Trade Show
March 21, 2018
DCU Center
Worcester, MA

NECSEMA Golf Tournament
June 20, 2018
Juniper Hills Golf Course
Northborough, MA

In 2016, the New England Convenience Store & Energy Marketers Association (NECSEMA) merged with members of the former Independent Oil Marketers Association of New England (IOMANE, established in 1923) and the New England Convenience Store Association (NECSA, established in 1982).

Our regular members are independent motor-fuel distributors and c-store retailers who market in one or more of the New England states. Our members supply the New England market — “One Stop Shopping.” Those states include Massachusetts, New Hampshire, Rhode Island, Connecticut, Vermont and Maine.

Combined with our affiliate members, which include all the regional major oil companies, we are responsible for close to 70 percent of the motor-fuel sales throughout New England. Our regular members are involved in all aspects of motor-fuel marketing, including the construction and operation of service stations, convenience stores, carwashes, truck stops, marinas and mini-marts. In addition to its regular and affiliate members, NECSEMA welcomes associate/supplier members who provide goods and services within our industry.

NECSEMA conducts regular meetings, workshops/seminars and various events throughout the year including our signature Trade Show in the spring.



Mike Estes
PMAA Director



Jim Collura
Vice President &
Director of
Legislative Affairs



Martha Leshine
Chief Operating
Officer

**New England
Fuel Institute**

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Visions Expo
Date and Location Pending

The New England Fuel Institute (NEFI) is a nonprofit trade association representing the home-heating industry in the six New England states — Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont. The region includes more than 1,200 home-heating businesses.

With offices in Lexington, Massachusetts, and in Washington, D.C., NEFI's focus is on regional and national representation of the industry, including heating oil, propane, diesel and biofuels. NEFI works closely with the Petroleum Marketers Association of America (PMAA) and various national regional and state partners and coalitions to shape policies to best serve the nation's home-heating dealers and their customers. NEFI's Regulatory Action Center (www.nefiactioncenter.com) engages NEFI members and marketers nationally on important industry developments, public-policy initiatives and regulatory compliance issues.

The NEFI Education Foundation offers managerial, technician, compliance and administrative training. Over the years, more than 10,000 technicians and students have received their oilheat training in NEFI classrooms.

NEFI hosts two major industry events held in alternate years: The Energy Expo and The Visions Conference. The Energy Expo is a major industry trade show offering a full range of business sessions and seminars, workshops and technical sessions, as well as an exhibition hall with more than 225 vendors. It's the largest home-heating show in the Northeast and attracts approximately 2,300 attendees. The Visions Conference is focused on home-heating business owners and senior management. Visions provides attendees with cutting-edge business sessions geared to help companies operate more efficiently and effectively while bringing more value to their customers.

NEFI publishes *Oil & Energy*, a monthly industry magazine with more than 6,500 subscribers; a weekly e-newsletter, *NEFI Energy Online News* (NEON), with more than 3,400 subscribers; as well as various other member communications.

NEFI offers its members access to insurance programs including health, dental, life, disability and drug testing, as well as affinity programs such as weather service.

For more information, please contact the NEFI offices.



Larry Ray
PMAA Director



Eric DeGesero
Executive Vice
President

Fuel Merchants Association of New Jersey

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Eastern Energy Expo
May 20-23, 2018
Foxwoods Resort Casino
Mashantucket, Connecticut
easternenergyexpo.com

The Fuel Merchants Association of New Jersey (FMA) was organized in 1933 and today represents petroleum marketers and industry suppliers conducting business in New Jersey. FMA's members market heating oil, motor fuels and other petroleum products and associated services.

Foremost among the services provided by FMA to its members is the association's Government Affairs and Legislative Program. The association represents the industry in both Trenton and Washington on all issues impacting the petroleum-marketing industry.

FMA provides technical assistance to members and offers educational programs for all levels in the industry.

FMA co-sponsors one of the largest petroleum marketing and HVAC products trade shows and conventions: Eastern Energy Expo. 2018 marks the third year of this event, which is jointly hosted by FMA, the Pennsylvania Petroleum Association (PPA) and the National Association of Oil and Energy Service Professionals (NAOESP).

The Fuel Merchants Association forms the basis of the Association Master Trust, a multiple-employer welfare arrangement that provides a wide variety of group life and health benefits at competitive market prices.

Membership in FMA provides New Jersey's petroleum marketers the means to confront the challenges and opportunities they encounter.






Benny Hodges
PMAA Director



Ruben Baca
Executive Director

New Mexico Petroleum Marketers Association

A State Affiliate of Western Petroleum Marketers Association (WPMA) page 67

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WPMAEXPO
February 20-22, 2018
Mirage Convention Center
Las Vegas, Nevada
wpmaexpo.com

NMPMA Convention, Trade Show & Golf Tournament
August 2018
Date and Location Pending
wpma.com/new-mexico/convention

The New Mexico Petroleum Marketers Association (NMPMA) is a state affiliate of WPMA that has its beginnings in 1953. The association has two main categories of members: marketer members, who are in the business of marketing petroleum products, and associate members, who are engaged in the business of supplying goods and services to marketer members.

The mission of NMPMA is to assist members in increasing their business effectiveness and profitability by providing resources for education, training and an exchange of ideas; encouraging a high level of business ethics and a positive image for the industry;

encouraging governmental action beneficial to the industry through the active participation of its membership; providing cost-effective services for the members; and advising and educating the members to enable them to run their businesses effectively and profitably.

Our affiliation with WPMA helps provide communications such as the *Weekly Update* and *WPMA News* magazine; website services at www.wpma.com/new-mexico; and social networking with Twitter (twitter.com/WPMA_NOW), Facebook (facebook.com/WPMA1953), a blog (wpma.social5.net), YouTube and LinkedIn (linkedin.com/company/wpma).



Jason Mirabito
PMAA Director



Kris DeLair
Administrative
Director/Acting
Association Executive

Empire State Energy Association, Inc.

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Eastern Energy Expo
May 20-23, 2018
Foxwoods Resort Casino
Mashantucket, Connecticut
easternenergyexpo.com

ESEA/UNYEA Golf Tournament
July 23, 2018
Colonie Golf & Country Club
Vorheesville, NY

Empire State Energy Conference
August 2018
Date and Location Pending

The Empire State Energy Association (ESEA) is the statewide association that represents approximately 200 energy marketers who store and distribute heating fuels (heating oil, Bioheat® fuel and propane), transportation fuels (gasoline, diesel fuel and aviation fuel) and industrial fuels and lubricants throughout New York state.

Established in 1941, the association has continued to meet the needs of its members through the years. As the energy industry evolves, thanks in part to the forward progress of ESEA members, and as fuel and energy businesses take on new products, services and consumers, ESEA continues to better position itself to more accurately reflect the interests of its members. These members share a combined vision of working together for a better future for their companies and their customers.

ESEA monitors more than 10,000 legislative proposals annually and troubleshoots thousands of state agency rules and regulations. ESEA's pledge is to hold true to its steadfast commitment to providing key, timely information about developments affecting the marketplace and to working effectively with government to give its members a unified voice in shaping policies that affect their businesses and their industry at large.



Daniel Erwin
PMAA Director



Gary Harris
Executive Director

North Carolina Petroleum & Convenience Marketers

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Southeast Petro-Food Marketing Expo
March 7-8, 2018
Myrtle Beach Convention Center
Myrtle Beach, South Carolina

SCPMA/NCPCM Joint Convention
June 17-20, 2018
The Omni Amelia Island
Plantation Resort
Amelia Island, Florida

The North Carolina Petroleum & Convenience Marketers (NCPCM) is a nonprofit, statewide, non-governmental trade organization comprised of petroleum marketers and convenience-store owners who sell motor fuels (gasoline, diesel, etc.) and heating oils to the consuming public. Our marketers sell at wholesale and at retail, and most of them also own, operate or control several convenience stores through which they market their petroleum products, grocery items and fast foods, etc. In addition, NCPCM has associate-member firms that sell materials, supplies, services, etc. to the petroleum marketers.

The North Carolina Petroleum Marketers Association (founded in 1927) and the North Carolina Association of Convenience Stores (founded in the late '70s) merged on January 1, 2008 to form NCPCM. NCPCM holds an annual convention, an annual Management Institute and various training seminars, and it also co-sponsors one of the largest regional trade shows for the petroleum and c-store industry in the nation. In addition, the association provides insurance services, engineering and geological services, and it lobbies both at the state and federal level for its members.



Matt Bjornson
PMAA Director



Mike Rud
President

North Dakota Petroleum Marketers Association

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Convention
October 24-25, 2017
October 23-24, 2018
Delta Hotels
Fargo, North Dakota

The North Dakota Petroleum Marketers Association (NDPMA) is comprised of 425 petroleum marketers from 162 different cities across the state. The association's mission is to promote and enhance the petroleum business, improve the business climate in the state, provide training and education to members, and monitor legislative and regulatory activity on the state and national level.

In the fall of 1989, NDPMA was reorganized under its current status to replace the North Dakota Petroleum Dealers and Jobbers, which was organized in the mid-1950s.

NDPMA has 16 marketers on the Board of Directors. Each membership category (jobbers, service stations, truck stops and

convenience stores) has four representatives on the Board. Each of the four directors in each of the membership categories represents a different quadrant of the state.

The association's annual convention is held each year in late October. The first convention in 1990 attracted 40 exhibitors. In 2016, it had more than 300 attendees and featured more than 100 exhibitors.

NDPMA provides educational seminars, distributes industry information, develops new programs and member services and works to eliminate or reduce the burden of new government regulations on marketers.






Jim Doersam
PMAA Director



Jennifer Rhoads
President & CEO

Ohio Petroleum Marketers & Convenience Store Association

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www.opmca.org



M-PACT
March 13-15, 2018
Indiana Convention Center
Indianapolis, Indiana
m-pact.org

Ohio's petroleum and convenience industry works around the clock to keep companies energized and open for business, and the Ohio Petroleum Marketers and Convenience Store Association (OPMCA) is the premier statewide trade association representing their interests. OPMCA's members own and operate the majority of Ohio's 6,240 convenience stores and employ more than 103,000 Ohioans. Members on the wholesale side of the industry employ thousands more in commercial fueling facilities, transportation divisions, heating oil sales and home offices. Collectively, the association's members supply the fuel to move commerce and motorists through the state, drive the economy through job creation, and strengthen local communities through philanthropic engagement.

For 95 years, OPMCA has worked day in and day out to cultivate critical relationships with decision-makers, to educate them

about the key role petroleum marketers and retailers play in fueling Ohio's economy and to protect against unwarranted regulatory burdens. OPMCA is a trusted resource, delivering timely industry news and analysis, stimulating conferences and educational programming, and best-in-class networking events for industry leaders to connect in person to exchange ideas, create solutions and work collectively to shape positive public policy.

In partnership with neighboring Midwest states, OPMCA hosts the annual M-PACT Show, the largest gathering place in the Midwest for energy and convenience industry leaders. More than 4,500 professionals representing the entire spectrum of today's dynamic energy and convenience industry supply chain converge each spring in Indianapolis for three days of networking, learning and exploring the vast exhibit hall, featuring the latest products, services and technologies on display from nearly 500 companies.






Rick Koch
PMAA Director



Candace McGinnis
Executive Director

Oklahoma Petroleum Marketers & Convenience Store Association

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Convention
 May 1, 2018
 Oklahoma City, Oklahoma
 opmca4you.com

Oklahoma Super Trade Show
 May 2, 2018
 Oklahoma City, Oklahoma
 oksupertradeshow.com

The Oklahoma Petroleum Marketers & Convenience Store Association (OPMCA) was established in 1952 as the Oklahoma Oil Jobbers Association (OOJA). In March 1963, the association changed its name to the Oklahoma Oil Marketers Association (OOMA). In 1992, the association changed its name again to Oklahoma Petroleum Marketers Association (OPMA). In May 1995, OPMA added the name of Oklahoma Association of Convenience Stores (OPMA-OACS). In January 2006, the name was changed to Oklahoma Petroleum Marketers & Convenience Store Association (OPMCA) to more adequately define its membership.

OPMCA membership is composed of refiners, suppliers, wholesalers, convenience-store operators and associates who supply products and services to the petroleum-marketing industry. Members own and/or supply branded and unbranded petroleum products to retail outlets throughout the state of Oklahoma and the Southwest.

OPMCA maintains a strong one-on-one contact with government legislators and regulators at the federal, state and local levels, allowing the association to keep the members informed of the constantly changing legislation and regulations regarding the petroleum-marketing industry.



Mark Gram
PMAA Director



Danelle Romain
Executive Director

Oregon Fuels Association

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Convention
 July 2018
 Date and Location Pending

In July 2014, the Oregon Petroleum Association changed its name to the Oregon Fuels Association (OFA) to better represent our members in our state lobbying efforts.

The OFA was founded as a loose state confederation in the early 1950s by a group of private-brand marketers. In 1958, branded marketers joined the organization, and it became the Oregon Oil Jobbers Association. In 1985, it evolved into the Oregon Petroleum Marketers Association (OPMA). In the early 1990s, the Oil Heat Institute (OHI) merged with the OPMA, and, in 2004, the Oregon Gasoline Dealers Association consolidated with the OPMA, creating the Oregon Petroleum Association.

Today, OFA has more than 125 fuel-marketer, dealer and associate members. OFA members account for more than 65 percent of all petroleum products sold in Oregon.

OFA's primary mission is to provide legislative and regulatory representation for its members. The association also provides a diverse range of other services for members, including educational services, media relations, insurance services, business contacts and an annual conference.

The OFA publishes an annual membership directory and a bimonthly newsletter. Associate and supplier members are an active part of the organization supporting association activities.



John J. Reilly
PMAA Director



John V. Kulik
Executive Vice
President

Pennsylvania Petroleum Association

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Fall Energy Conference
and Annual Meeting
October 9-11, 2017
Nittany Lion Inn
State College, Pennsylvania

Eastern Energy Expo
May 20-23, 2018
Foxwoods Resort Casino
Mashantucket, Connecticut
easternenergyexpo.com

The Pennsylvania Petroleum Association (PPA), as it now exists, was incorporated in 1970. Preceding this one-roof organization were origins in coal-marketing groups, oil-dealer groups and a gasoline-marketer association.

Members are involved in all aspects of petroleum marketing. PPA currently has approximately 500 active and associate members.

The association provides a full range of services to its members, including a well-established education program, which offers over 75 training opportunities each year. With a state-of-the-art training center and classroom on the premises, PPA strives to bring quality training programs and seminars to its members and their employees.

PPA has a long history of involvement with PMAA, having supplied three national presidents and numerous regional vice presidents, committee chairs and committee members from its membership.



Dennis Curtis
PMAA Director



Michael Fields
Executive Director

South Carolina Petroleum Marketers Association

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Southeast Petro-Food Marketing Expo
March 7-8, 2018
Myrtle Beach Convention Center
Myrtle Beach, South Carolina

SCPMA/NCPCM Joint Convention
June 17-20, 2018
The Omni Amelia Island
Plantation Resort
Amelia Island, Florida

Since its inception in 1919, the South Carolina Petroleum Marketers Association (SCPMA) has grown from a small group of concerned oil jobbers to a powerful entity made up of nearly 200 member companies.

Today's SCPMA consists of two types of members: petroleum marketers and suppliers (major oil companies and those companies that provide products and services to petroleum marketers).

In addition to providing its members with complete representation on legislative and regulatory issues affecting South Carolina's petroleum-marketing industry, the SCPMA offers numerous membership benefits, including:

- Monthly newsletter
- Legislative updates
- Annual convention
- Regulatory alerts
- Membership directory
- Southeast Petro-Food Marketing Expo
- Educational seminars
- Certification programs
- Industry news bulletin
- Website
- PAC golf tournament

SCPMA's goal is to protect the interests of its members while cultivating a mutually beneficial relationship between petroleum marketers and the community.



Steve Isaacs
PMAA Director



Emily LeRoy
Executive Director

Tennessee Fuel & Convenience Store Association

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Fall 2018 Annual Convention
Date and Location Pending

The Tennessee Fuel & Convenience Store Association (TFCA) was chartered in 1929 and has grown from a small group of concerned jobbers to more than 300 companies representing all elements of the independent petroleum-marketing industry, including convenience-store operators and affiliate members who supply products and services to the industry.

TFCA offers its members a wide range of services and benefits, including newsletters and timely bulletins, legislative and regulatory

representation, insurance programs, educational workshops, fall convention, and a library of resources and training materials.

The mission of the Tennessee Fuel & Convenience Store Association is to advance the interest and ensure the viability of petroleum marketers in Tennessee through representation, information and education.



Cary Rabb
PMAA Director



Paul Hardin, CAE
President

Texas Food & Fuel Association

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TEXAS FOOD & FUEL ASSOCIATION

Southwest Fuel & Convenience Expo
May 9-11, 2018
Grand Hyatt San Antonio and Henry B. Gonzalez Convention Center
San Antonio, Texas
sw-expo.com

May 14-16, 2019
Omni Fort Worth and Fort Worth Convention Center
Fort Worth, Texas

June 22-24, 2020
Grand Hyatt San Antonio and Henry B. Gonzalez Convention Center
San Antonio, Texas

The Texas Food & Fuel Association was formed in 1949 under the name Texas Oil Jobbers Association. The organization's name was changed to Texas Oil Marketers Association in 1972, to Texas Petroleum Marketers and Convenience Store Association in October 1995 and to its current name in January 2012.

The Texas Food & Fuel Association represents petroleum marketers and convenience-store owners and operators who own, operate or supply approximately 12,000 convenience stores, service stations and other retail motor-fuel outlets in Texas and the Southwest. In addition to fuels supplied for retail sale, members also provide fueling services to commercial end users across a variety of industries, including agriculture, aviation, marine, construction, governmental and manufacturing interests.

Collectively, these petroleum marketers and convenience-store companies supply nearly nine billion gallons of fuel and related products annually to Texas motorists. Approximately 80 percent of all fuel sold in Texas is sold by Texas Food & Fuel Association members.

The association's primary services to its membership include: (a) advocacy on behalf of the industry before legislative and regulatory bodies, (b) communication of news and information regarding the industry and (c) hosting meetings that provide opportunities for education and fellowship for its membership.



Larry Hansen
PMAA Director



John Hill
Executive Director

Utah Petroleum Marketers and Retailers Association

A State Affiliate of Western Petroleum Marketers Association (WPMA) page 67

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WPMAEXPO
February 20-22, 2018
Mirage Convention Center
Las Vegas, Nevada
wpmaexpo.com

Day on Capitol Hill
February 28, 2018
Utah State Capitol
Salt Lake City, Utah

Summer PAC Golf Classic
June 21, 2018
Talons Cove Golf Course
Saratoga Springs, Utah

Convention, Trade Show & Golf Tournament
September 12-14, 2018
DoubleTree by Hilton Hotel
Park City, Utah
wpma.com/utah/convention

The Utah Petroleum Marketers and Retailers Association (UPMRA) is a state affiliate of WPMA that has its beginnings in 1953. The association has two main categories of members: marketer members, who are in the business of marketing petroleum products, and associate members, who are engaged in the business of supplying goods and services to marketer members.

The mission of UPMRA is to assist members in increasing their business effectiveness and profitability by providing resources for education, training and an exchange of ideas; encouraging a high level of business ethics and a positive image for the industry; encouraging governmental action beneficial to the industry through the active participation of its membership; providing cost-effective services for the members; and advising and educating the members to enable them to run their businesses effectively and profitably.

Our affiliation with WPMA helps provide communications such as the *Weekly Update* and *WPMA News* magazine; website services at wpma.com/utah; social networking with Facebook (facebook.com/UPMRA2016); and our email newsletters.



Rick Fleming
PMAA Director



Matt Cota
Executive Director

Vermont Fuel Dealers Association

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2018 VFDA Conference, Trade Show & Golf Tournament
Date and Location Pending

The Vermont Fuel Dealers Association (VFDA) is a nonprofit trade organization that works for companies that sell heating oil, Bioheat®, diesel, biodiesel, kerosene, wood pellets and propane. VFDA member companies also sell and service heating equipment. VFDA is the leading provider of training for heating technicians in the state.

Founded in 1963 as the Vermont Oilheat Institute (VOHI), VFDA changed its name in 2001 after merging with the Vermont

Propane Gas Association (VPGA). VFDA's mission is to advance the use of heating fuels and heating equipment, to promote the standards of installing and servicing heating equipment, and to deliver educational programs to meet the needs of the membership. VFDA has nearly 250 members, including companies that sell heating fuel, heating service and heating equipment.



Lewis Wall Jr.
PMAA Director



Michael O'Connor
State Executive
Director

Virginia Petroleum, Convenience and Grocery Association

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70th Annual Meeting
Fall 2018
Date and Location Pending

The Virginia Petroleum, Convenience and Grocery Association (VPCGA) is a statewide trade association representing the petroleum and food industries. VPCGA represents approximately 650 retail members operating more than 6,000 convenience and grocery stores from Pennington Gap to Chincoteague. These members employ more than 55,000 Virginians. Membership includes petroleum marketers, convenience stores, chain and independent supermarkets. Membership also includes approximately 200 associate member companies that supply goods and services to the industry.

Advocacy, information and education are the three major missions of Virginia Petroleum, Convenience and Grocery Association.

Advocacy — VPCGA staff represents its members' interests full-time during the Virginia General Assembly and throughout the year before the many regulatory agencies affecting the membership.

Working closely with PMAA, the Food Marketing Institute and the National Grocers Association, VPCGA maintains regular contact with Virginia's senators and congressional delegation.

Information — During Virginia's legislative session, VPCGA keeps members informed by way of a weekly legislative update, and, at other times of the year, the association publishes a regular newsletter on industry news and issues. The annual Membership Directory is a one-stop guide to the petroleum, convenience and grocery industries in Virginia.

Education — VPCGA offers myriad education opportunities for its members. These include a fall convention, two spring trade shows, training for convenience- and grocery-store managers and other in-store personnel, and technical training for oil-heating technicians.



Steve Clark
PMAA Director



Lea Wilson
Executive Director

Washington Oil Marketers Association

*A State Affiliate of Western
Petroleum Marketers
Association (WPMA) page 67*

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WPMAEXPO
February 20-22, 2018
Mirage Convention Center
Las Vegas, Nevada
wpmaexpo.com

Convention & Trade Show
June 18-21, 2018
Suncadia Lodge
Cle Elum, Washington
[wpma.com/washington/
convention](http://wpma.com/washington/convention)

The Washington Oil Marketers Association (WOMA) consists of about 80 diversified companies that deliver petroleum products and heating oil to the people of the great state of Washington. The association is affiliated with WPMA and has two main categories of members: marketer members, who are in the business of marketing petroleum products and heating oil, and associate members, who are engaged in the business of supplying goods and services to marketer members.

The mission of WOMA is to assist members in increasing their business effectiveness and profitability by providing resources for education, training and an exchange of ideas; encouraging a high level of business ethics and a positive image for the industry; encouraging governmental action beneficial to the industry through the active participation of its membership; providing cost-effective services for the members; and advising and educating the members to enable them to run their businesses effectively and profitably.

Our affiliation with WPMA help provides communications such as the *Weekly Update* and *WPMA News* magazine; website services at wpma.com/washington; social networking with Facebook (facebook.com/washingtonoil), Twitter (twitter.com/WOMAToday), a blog (woma.social5.net); and our email newsletter, *WOMA Wire*.



Mike Jensen
PMAA Director







Ron Berry
President



Gene Inglesby
CEO

Western Petroleum Marketers Association

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WPMAEXPO
February 20-22, 2018
Mirage Convention Center
Las Vegas, Nevada
wpmaexpo.com

WPMA is a trade association made up of seven state associations that represent independent petroleum marketers in their states. The WPMA member state associations include Hawaii (HPMA), Idaho (IPM&CSA), Montana (MPMCSA), Nevada (NPM&CSA), New Mexico (NMPMA), Utah (UPMRA) and Washington (WOMA). Since 1953, WPMA has assisted state associations in administering their programs; distributing legislative information; and providing convention and membership services, including state conventions and membership registrations, dues billing and accounting. WPMA is also responsible for the distribution of electronic and printed publications such as the *Weekly Update* and *WPMA News* magazine; website services; and social networking with Twitter (twitter.com/WPMA_NOW), Facebook (facebook.com/WPMA1953), a blog (wpma.social5.net), YouTube and LinkedIn (linkedin.com/company/wpma).

In 1990, the WPMA Scholarship Foundation, a 501(c)(3) charitable organization was created. The WPMA Scholarship Foundation awards eight scholarships annually to deserving sons and daughters of WPMA marketer members and associate members.

The mission of WPMA is to assist members and their state association in increasing their business effectiveness and profitability by:

- Providing resources for education, training and an exchange of ideas
- Encouraging a high level of business ethics and a positive image for the industry
- Encouraging governmental action beneficial to the industry through the active participation of its membership
- Providing cost-effective services for the membership
- Advising and educating members to enable them to run their businesses effectively and profitably

It is the goal of WPMA to provide services and assistance with the latest business technologies to its state associations and to represent members in a way that will preserve the independent small business in the petroleum/convenience marketing segment of the industry, by supporting fair practices and promoting a system of free and competitive enterprise.

WPMA is also affiliated with PMAA and the National Oilheat Research Alliance (NORA), and associates with other industry-related organizations, such as NACS, the Petroleum Equipment Institute (PEI) and the International Carwash Association (ICA).






Greg Darby
PMAA Director



Traci Nelson
President

West Virginia Oil Marketers and Grocers Association

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Trade Expo & Golf Outing
May 15-17, 2018
The Resort at Glade Springs
Daniels, West Virginia

West Virginia Oil Marketers and Grocers Association (OMEGA) members are entrepreneurs who deliver the fuel and lubricants that power West Virginia industry, supply the gasoline for vehicles and provide food and snacks to get West Virginians through the day. They employ more than 2.5 percent of the state's population — more than 50,000 residents. OMEGA members collect a substantial amount of state revenue and taxes. In fact, more than 10 percent of all state taxes are generated through sales at OMEGA member businesses. Members also give their money, time and energy to numerous community-services and nonprofit organizations throughout the state.

Community residents, local employers, major taxpayers and civic volunteers — OMEGA members play a vital role in West Virginia.

OMEGA was organized to promote and improve the business interests of those engaged in the petroleum marketing, retail grocery and convenience-store industries within the state of West Virginia. This includes:

- Promoting cooperation between the industries through the pursuit of their common interests and goals
- Increasing awareness of federal, state and local laws, and regulations governing the industries
- Lobbying for the passage of laws and regulations favorable to the industries
- Sponsoring and promoting conventions and trade shows featuring the industries, and providing education and resources to the members
- Creating and maintaining higher standards for and policing trade abuses within the industries
- Increasing public awareness of industry issues and improving relations between the public and the industries
- Facilitating the industry's involvement in community and philanthropic efforts



John Baltus
PMAA Director



Matthew C. Hauser
President

Wisconsin Petroleum Marketers & Convenience Store Association

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Legislative Conference
January 16, 2018
Park Hotel
Madison, Wisconsin

Convention & Trade Show
April 16-17, 2018
Marriott Madison West
Madison, Wisconsin

In April 1926, a group of independent small business owners convened to establish an organization of Wisconsin state oil marketers. Looking to the future, they realized they could accomplish a great deal more collectively than they could individually. They laid the groundwork for an effective organization that would promote a reasonable and profitable business climate for independent petroleum marketers in the years to come. Our history is filled with examples of volunteer leaders working with all levels of government to advance our positions and ideas and reinforce the importance of independent businesses to the social and economic fabric of our communities.

The Wisconsin Petroleum Marketers & Convenience Store Association (WPMCA) is dedicated to sharing useful information and experiences that further our interests and help our businesses thrive; reinforcing the importance of independent businesses in the social and economic fabric of our communities; and educating pol-

icy makers at the state and federal levels about our industry's issues. We believe in promoting our agenda continuously to achieve reasonable legislation and regulations at both the state and federal levels.

More than 500 independent businesses belong to WPMCA. Together, we comprise a professional network that promotes a reasonable and profitable business climate for all of us. Our Association is built on the strength of our member businesses, and we are stronger than ever. Collectively, our industry employs over 50,000 people and operates over 3,000 stations and stores.




Shelly Ellenbecker
PMAA Director



Grier Bailey
Executive Director

Wyoming Petroleum Marketers and Convenience Store Association

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CWPMA Conference and Trade Show
Fall 2018
Date and Location Pending

The Wyoming Petroleum Marketers Association (WPMA/CWPMA) was incorporated in 1964. The association's purpose is to promote trade and related industries; promote good policy and sound business principles; promote fair enactment of state and federal legislation and regulations relating to petroleum marketing; and to serve the members through programs or communications to educate on good principles, regulatory and legislative issues.

The association represents the independent petroleum marketers in the wholesale and retail business of gasoline, special fuels and lubricants. Petroleum marketers are made up of locally owned, generational businesses that, through branding agreements and supply contracts, are partners with gasoline refineries and produc-

ers. In Wyoming, WPMA/CWPMA members sell 80 percent of all gasoline and special fuel at wholesale and retail. Total retail outlets are more than 2,000. Associate members are companies or individuals whose services or supplies are sold to petroleum marketers. WPMA/CWPMA members are on the leading edge of introducing renewable fuels into the markets for both Colorado and Wyoming in a cost-effective manner.

The association's number-one priority is to represent its members both legislatively and regulatory so the marketers' voices are heard. CWPMA continually works to promote the fair enactment of state and federal legislation and regulations relating to its members.

Spirit[®] Petroleum

PMAA's National Brand



AMERICAN BRAND
NATIONAL PRESENCE
PATRIOTIC APPEAL

Our mission is helping marketers succeed.

Created by the Petroleum Marketers Association of America (PMAA) specifically to help marketers succeed, Spirit[®] provides branding options in a challenging business environment.

The Spirit[®] brand offers minimal requirements, flexible supply options and an appealing patriotic image that inspires confidence and loyalty in customers across the nation.

A growing number of licensees are experiencing the freedom of running their business their way, with Spirit[®].

www.spiritpetroleum.com

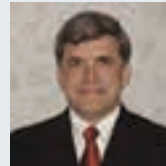
Spirit[®] Management Committee



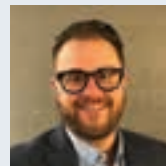
Gerry Ramm - President
PMOCO
Soap Lake, WA



Bill Herdrich - Chairman
Herdrich Petroleum
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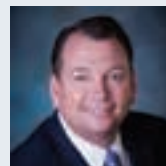
Rex Gillis - Treasurer
Dutch Oil Co.
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Jon Crawford
Crawford Oil and Propane
Portage, Wisconsin



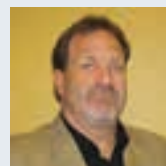
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Bradley Norman
Manager of
Government Relations



Susan Isard
Director of Programs
& Administration



Sabrina Pitcher
Receptionist/Political
Action Committee
(PAC) Administrator

Events

Washington Conference
May 16-18, 2018
Washington Marriott at Metro Center
Washington, District of Columbia

Fall Conference
October 6-7, 2018
Encore Las Vegas
Las Vegas, Nevada